

# 26<sup>th</sup> Annual General Meeting

April 23, 2024



# FY2023 Performance Overview

Wong Kim Yin

Group President & CEO

# FY2023 Group Financials

## Continuing Operations

## FY23 vs FY22<sup>#</sup>

Turnover

**S\$7,042** million

↓ 10%

EBITDA<sup>1</sup>

**S\$1,789** million

↑ 37%

Adjusted EBITDA<sup>2</sup>

**S\$2,053** million

↑ 32%

Net Profit before Exceptional Items (EI)

**S\$1,018** million

↑ 38%

Net Profit

**S\$1,020** million

↑ 45%

Earnings Per Share (before EI)

**57.1** cents (EPS: 57.2 cents)

Group ROE<sup>3</sup> before EI

**23.8%** (ROE: 23.8%)

Proposing **final dividend of 8.0 cents**,  
bringing total dividend for FY2023 to  
13.0 cents per share

<sup>#</sup> Following the shareholders' approval of the sale of Sembcorp Energy India Limited (SEIL), SEIL is classified as a disposal group held for sale and as a discontinued operation

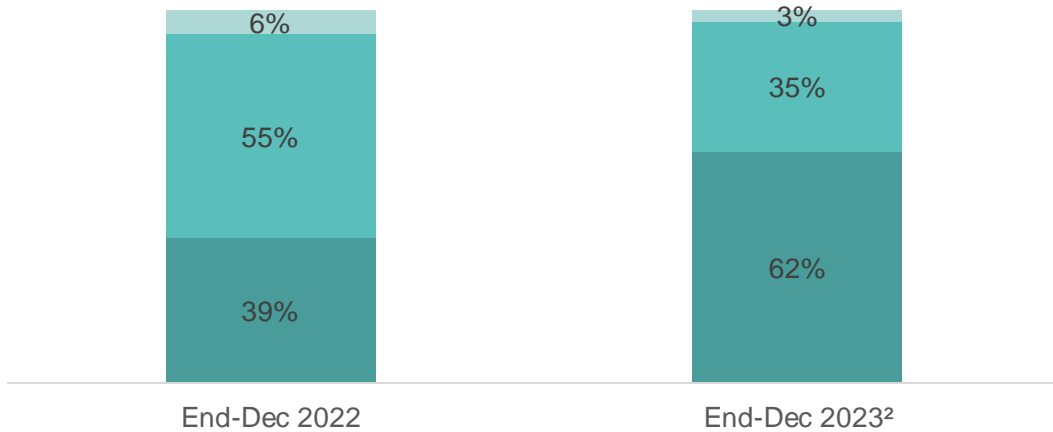
<sup>1</sup> EBITDA excludes major non-cash items such as the effects of fair value adjustments, re-measurements, impairments and write-offs

<sup>2</sup> Adjusted EBITDA = reported EBITDA + share of results of associates and JVs, net of tax

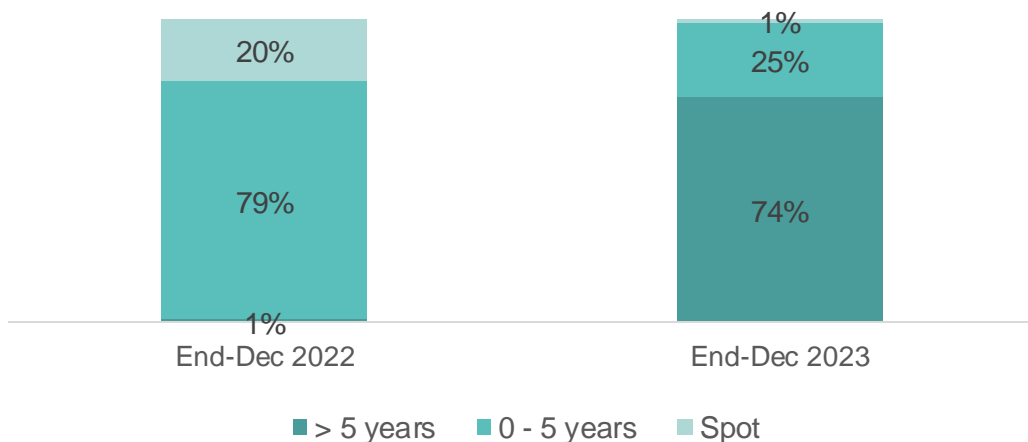
<sup>3</sup> Group ROE is calculated as FY23 net profit from continuing operations with relevant EI adjustments, divided by average shareh older fund

# Gas and Related Services: Achieving Earnings Certainty

## Group Portfolio<sup>1</sup>



## Singapore Portfolio<sup>1</sup>



■ > 5 years ■ 0 - 5 years ■ Spot

## Cashflow Certainty Enhanced with Long-term Power Purchase Agreements (PPAs)

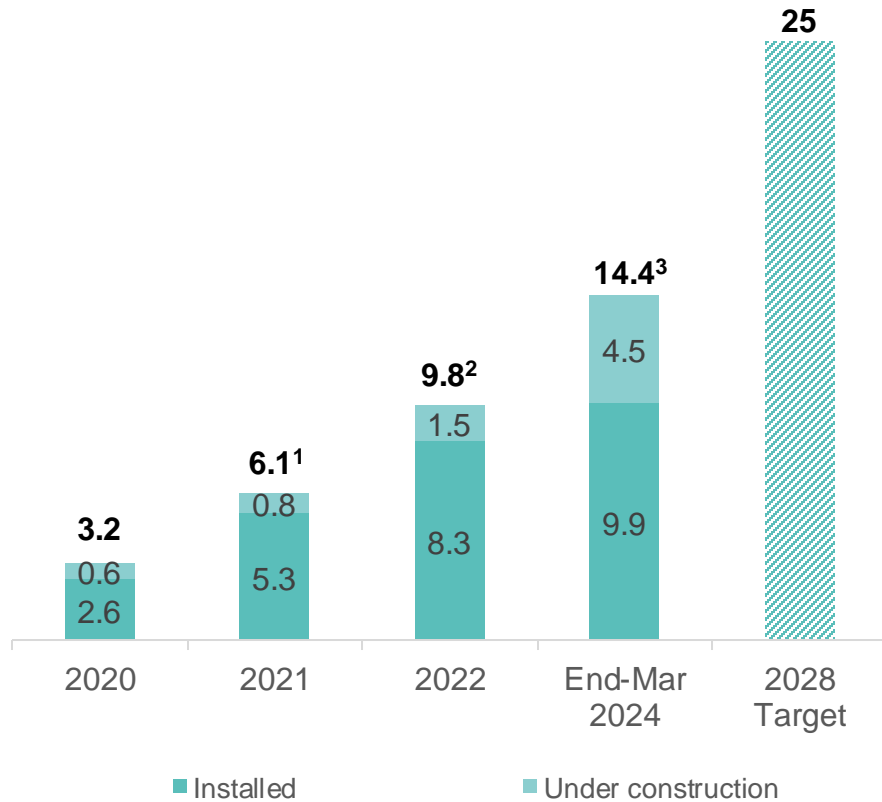
- Average contract tenure of 12 years for Singapore’s gas portfolio
  - Micron Semiconductor: 18-year PPA to supply up to 450MW
  - Singtel: 10-year PPA with estimated annual contract value of S\$180 million
  - ST Telemedia: 8 to 10-year PPAs to supply up to 100MW
- Diversify existing gas supply with sales agreements to import piped natural gas and liquefied natural gas
- Commenced construction of a new multi-utilities centre and a 600MW hydrogen-ready combined cycle power plant facility on Jurong Island

<sup>1</sup> Based on generation capacity of gas-fired power plants and maximum contracted load

<sup>2</sup> Group portfolio excludes Phu My 3 Power Plant in Vietnam which reached its end of Term of Operation on February 29, 2024

# Renewables: Accelerating Growth

## Gross Renewables Capacity\* (GW)



### China

- Year-on-year capacity increased by 3.0GW
  - Organic growth in key partnership platforms
  - Acquired 100% stake in portfolios totalling 292MW

### India

- Growth through greenfield and brownfield investments
  - Acquisition of 228MW operational wind portfolio
  - Secured greenfield projects totalling 1.3GW since December 2023

### Southeast Asia

- Exceeded 1GW in gross renewables capacity
  - Awarded Singapore’s largest solar project to date of 117MWp
  - Announced acquisition of 245MW renewables portfolio in Vietnam
  - Secured first utility-scale integrated project in Indonesia comprising 50MW of solar and 14MWh of energy storage

\* Energy storage capacity is presented in MWh (Megawatt Hour)

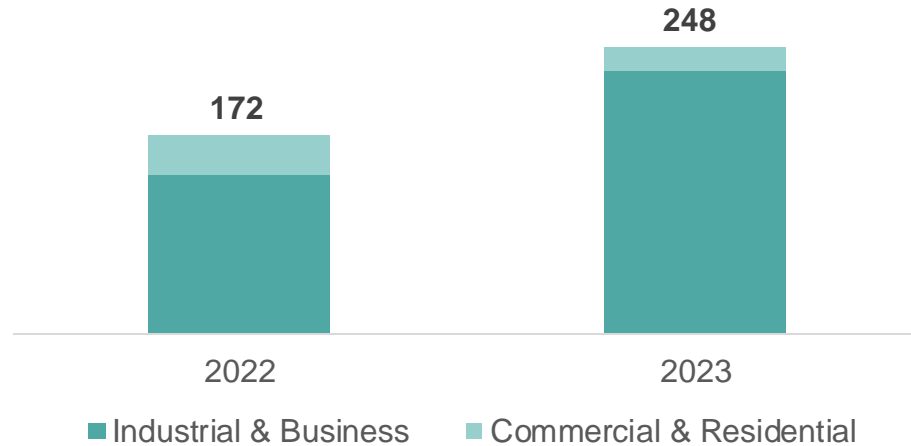
<sup>1</sup> Includes acquisitions in China announced in 4Q21, which were completed in the first half of 2022

<sup>2</sup> Includes acquisitions in China and India announced in 4Q22, which were completed in the first half of 2023

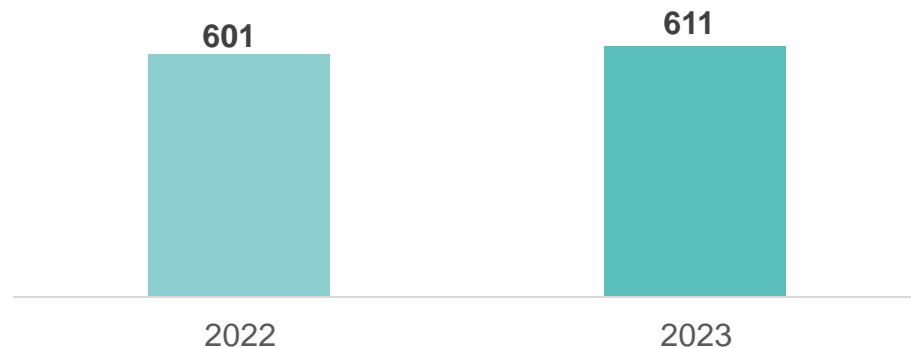
<sup>3</sup> Includes an acquisition in Vietnam announced in 4Q23 which is pending completion

# Integrated Urban Solutions: Building up Land Bank

## Land Sales (ha)



## Water Volume Treated (million m<sup>3</sup>)<sup>1</sup>



## Urban – Lower Commercial & Residential (C&R) Sales

- Increase in Indonesia and Vietnam industrial land sales
- However, earnings declined as contribution from C&R sales and residential units were lower year-on-year
- Continue to build up land bank with three new investment licences totalling 1,290ha

## Water – Stable Volume

- Stable volume of water treated
- 2023 earnings increased, excluding one-off termination fee in 2022

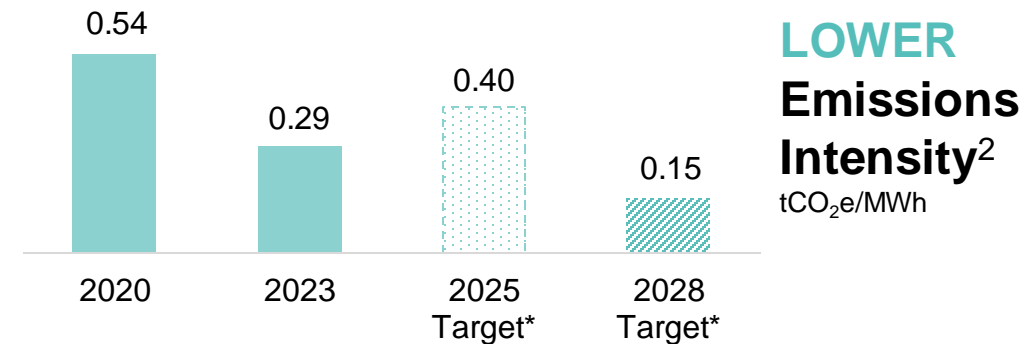
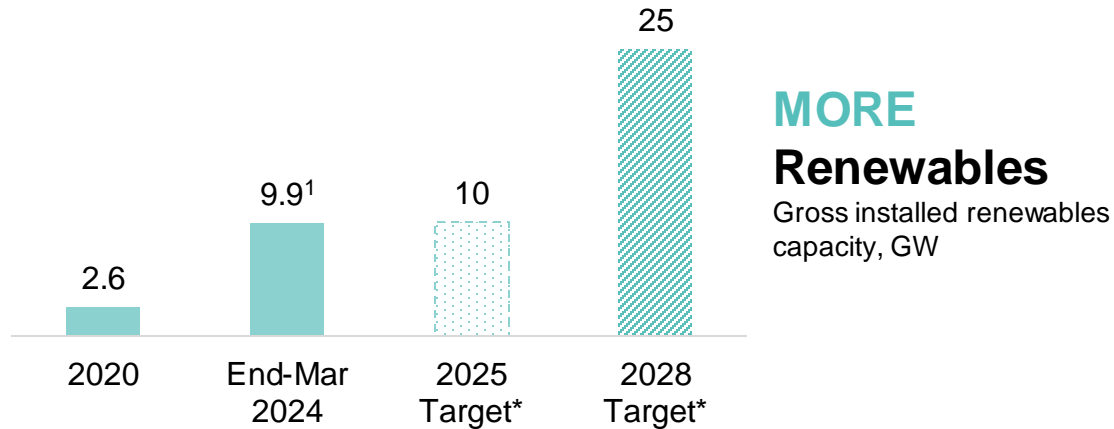
## SembWaste – Increase in Collection of Recyclables

- Strategic partnerships and initiatives to promote recycling led to 25% increase in recyclables collected

<sup>1</sup> Includes water assets in Changzhi, Fuzhou, Nanjing, Qidong, Qinzhou, Qitaihei, Shenyang, Tianjin, Yanjiao and Zhangjiagang, China and the Sembcorp Changi NEWater plant in Singapore

# Driving Energy Transition

## Portfolio Transformation Continues



### Achieve Gas Earnings Stability

- Contracted long-term power purchase agreements, providing cashflow certainty to fund renewables growth

### Accelerate Renewables Growth

- Target 25GW of gross installed capacity by 2028

### Advance Decarbonisation Pathways

- Pursue regional power imports and opportunities for low-carbon feedstock and technologies

\* 2025 targets were set in May 2021 while 2028 targets were set in November 2023

<sup>1</sup> Includes an acquisition in Vietnam announced in 4Q23 which is pending completion

<sup>2</sup> Emissions intensity target refers to the Group's total Scope 1, Scope 2 and biogenic emissions, divided by total energy generated and purchased

# Decarbonisation Solutions: Advancing Transition Pathways

## Renewables Imports



- Secured conditional approval from EMA for the largest import license to date to import 1.2GW of low-carbon electricity from Vietnam to Singapore
- Exclusive discussions to import 1GW of low-carbon electricity from Sarawak

## Low-carbon Feedstock



### Green ammonia

- JDA with Sojitz Corporation and Kyushu Electric for production in India for export to Japan
- Shortlisted by EMA and MPA to submit proposal for low- or zero-carbon ammonia solution for power generation and bunkering on Jurong Island

### Green hydrogen

- JDSA with PT PLN (Persero) for production in Indonesia
- MOU with Gentari to explore production facilities and transportation from Malaysia to Singapore
- MOU with IHI and GE Vernova to explore retrofitting of existing plants with ammonia-firing capabilities

## Low-carbon Technologies



### GoNetZero™

- Achieved carbon credit sales of 2.6 million tonnes and nine-fold increase in Renewables Energy Certificates sales to 1.8 million units
- Serving more than 40 multinational customers, including OCBC, Razer and UBS, supporting them to meet their decarbonisation goals across operations in 14 countries



# Disclaimer

This presentation contains certain statements that are not statements of historical fact, i.e. forward-looking statements. These forward-looking statements are based on current expectations, estimates, projections and assumptions about future events. Although Sembcorp Industries believes that these expectations, estimates, projections and assumptions are reasonable, they are prepared based on current known facts and are subject to the risks (whether known or unknown), uncertainties and assumptions about Sembcorp Industries and its businesses and operations.

The factors and events that could cause the current expectations, estimates, projections and assumptions to differ include but are not limited to the following:- the general economic and business conditions in Singapore, India, China, UK, the Asia-Pacific regions and elsewhere where Sembcorp Industries has its businesses or operations; governmental, statutory, regulatory or administrative changes or initiatives, including policy changes, sanctions or other similar actions that affect Sembcorp Industries, its businesses or operations; force majeure events or natural disasters or events not within the control of Sembcorp Industries; pandemics such as COVID-19; wars or political upheavals such as the war in Ukraine and military coup in Myanmar; changes in industry trends, severe volatility in commodity prices; futures levels, investments and composition of our assets and liabilities; climate changes affecting our renewables projects; liquidity and availability of debt and capital market funding; inflation and rise in interest rates; competition from similar developments; currency fluctuations between the Singapore dollar and other currencies; and/or changes in Singapore tax or similar laws or regulations.

Accordingly, actual future performance, outcomes and results of Sembcorp Industries may differ materially from any future performance, outcomes and / or results expressed or implied by such forward-looking statements. No assurance can be given that the current expectations, estimates, projections and assumptions about future events are correct. You are advised not to place undue reliance on these forward-looking statements.

No representation or warranty express or implied is made as to, and no reliance should be placed on, the fairness, accuracy, completeness, sufficiency of or correctness of the information or opinions contained in this presentation. Neither Sembcorp Industries, nor its affiliates, nor the respective directors, officers or employees of Sembcorp Industries or its affiliates shall have any liability (for negligence or otherwise) whatsoever for any loss howsoever arising, whether directly or indirectly, (including without limitation for any claim, proceedings, actions, suits, losses, expenses, damages or costs) for any reliance on such forward-looking statements or contents of this presentation or otherwise arising in connection therewith.

The information in this presentation is only current as at the date of its issue. Sembcorp Industries has no obligation to update, revise or supplement any forward-looking statement, whether as a result of new information, future events or otherwise, except as required by law.